

CHECKLIST: TIME FOR A NEW CLINICAL ENGINEERING PARTNER?

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Here's How to Know



Whether you have been working with your outsourced clinical engineering partner for one year or 20 years—or you’ve been handling all matters in-house—it’s imperative to evaluate the current relationship to see if it’s still the best fit for your hospital or healthcare system.

A close-up photograph showing a gloved hand using a red probe to test a dense array of electrical components on a circuit board. The background is blurred, focusing attention on the testing process.

Is it time to consider a new clinical engineering partner?

Use our checklist to find out.

- Patients' overall satisfaction scores on HCAHPS surveys are lower than you'd prefer.
- Patients and staff are experiencing equipment delays.
- Upgrades and purchases are done ad hoc.
- Equipment is not lasting as long as it should.
- Your department operates off a break/fix model.
- Innovation is lacking.
- A sustainable plan is lacking and your current plan falls short on utilizing data or analytics.
- Inventory management is a constant struggle.
- You have cybersecurity concerns and your department's relationship with IT is strained.
- You feel trapped in your OEM service contracts or feel they are the only service plans physicians will approve.
- You are paying full price for goods and services.
- You are overspending to receive timely service.
- You know your buying power could be better, causing unnecessary and higher costs.
- Your department lacks predictive maintenance processes.
- Your team is not trained properly or you lack enough skilled resources.
- Your current program lacks transparency and/or flexibility.
- There is high employee turnover or employees are unhappy.
- The hospital has failed one or more audits.
- You are struggling to identify the entirety of your clinical engineering spend.
- You are not meeting revenue goals and need significant savings.

If you checked one or more of the above, it's time to take a hard look at your clinical engineering program. Aramark can help revitalize your clinical engineering program, creating significant savings while elevating patient, staff and physician satisfaction.

Let's have a conversation—contact Aramark today.